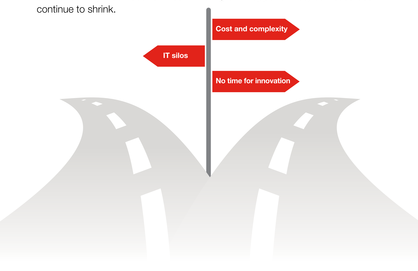
Lenovo and Nutanix

Mapping the route to leadership hyperconverged infrastructure

At a crossroads

Your IT organization is under increased pressure to do more, do it fast, and do it cost-effectively. You need to invest in new growth opportunities, but resources continue to shrink.



Cost and complexity
Deploying, managing, and scaling data center infrastructure is expensive and time-consuming

IT silos
Legacy infrastructure creates inflexible silos of specialized IT skills

No time for innovation
Growth opportunities are missed when IT spends a majority of its time on operational issues

Companies spend roughly **70–80%** of their annual IT budget on just keeping systems running.[1]

Free your enterprise from the limitations of legacy infrastructure with Nutanix web-scale technology on Lenovo world-class hardware.

Chart a new course with innovative, highly scalable converged infrastructure that is easy to deploy, manage, and grow.

Radically simplify data center infrastructure with Nutanix software-defined solutions that align with the Lenovo hardware platform.

Time for a new direction

Nutanix software-defined, web-scale infrastructure running on flexible, scale-out Lenovo hardware shifts IT costs to business growth.

Drive strategic growth fueled by greater efficiencies in IT operations

Deliver cloud economics and agility with the security and reliability of on-premises solutions

Your path to cloud efficiency

The Nutanix web-scale infrastructure offers a new approach to designing, deploying, and managing data centers that is easy and efficient.

Leadership paves the way

The Lenovo advantage

#1 in x86 server customer satisfaction[2]

#1 in x86 server reliability[3]

A TOP100 global brand[4]

Proven technology, trusted expertise

Open ecosystem, easy-to-integrate solutions

The Nutanix advantage

1st to market with hyperconverged offering

Leader in Gartner's Magic Quadrant for integrated systems

52% hyperconverged market share[6]

90+% net promoter score[7]

Clear scaling ahead

Lenovo offers an extensive portfolio of reliable, easy-to-deploy hardware designed to deliver maximum value and low TCO.

Your bridge to the future

Software-defined solutions from Lenovo and Nutanix are designed to help simplify every aspect of the data center infrastructure lifecycle—from procurement and deployment to management, scalability, and support.

Simplify IT infrastructure by integrating server, storage, and virtualization in a centrally managed appliance with built-in predictive analytics

Reduce costs by implementing only what you need and then easily scale as needed

Increase reliability with trusted Nutanix infrastructure solutions and industry-leading Lenovo enterprise systems

Lenovo with Nutanix

Cost-efficient, simplified infrastructure for the modern data center

www.lenovo.com/systems/nutanix

[1] IDC Research: Worldwide Server, Power and Cooling, and Management and Administration Spending 2014–2018 Forecast, August 2014.
[2] Technology Business Research: Lenovo Earns Top x86 Server Customer Satisfaction Scores in 2015, August 2015.
[3] Technology Business Research: Lenovo Earns Top Reliability Ratings for x86 Servers, Server OS Reliability Report, July 2015.
[4] Interbrand: Interbrand Releases 2015 Best Global Brands Report, October, 2015.
[5] Gartner: Leader in Magic Quadrant—Magic Quadrant for Integrated Systems, August 2015.
[6] IDC Research: Nutanix leapfrogs Nutanix has 52% market share.
[7] Nutanix Analysis, Q2 2016.

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