Lenovo Global Financial Services

How do you bridge the gap between IT strategy and financial decision-making?

Your workplace technology supports where, when, and how you do business. How you pay for it is just as critical.

If you pay up front in cash, you could find yourself with depreciating assets sitting idle on shelves—and your balance sheet. It can also open your organization to risk when it comes to meeting regulations around sustainable disposal.

Most traditional payment plans are too rigid to meet the needs of rapidly changing market conditions or evolving competitive pressures. But technology remains a strategic business investment—one you need to fund without impairing future agility.

And there remains a disconnect between procuring the technology products your organization needs and how you go about financing them.

But what if you could **simplify technology finance?**

Smarter technology for all

Technology finance, simplified

No matter how you're financing—to own or to use—the intersection of technology and finance can be difficult to maneuver.

But when you work with Lenovo Global Financial Services (LGFS), Lenovo's specialist customer financing business, you'll bridge the gap between IT strategy and financial decision-making with a choice of flexible funding solutions that empower you to **pay your way** for the hardware, software, and services you depend on—from the pocket to the cloud.

By working with LGFS, you'll be able to:

Pay as a service

With our customer-first finance solutions, you'll implement flexible payment options for hardware, software, and services that can be dialed up, dialed down, or even paused as your needs dictate—and sustainably disposed of when these assets reach end-of-life. That means you'll be able to exert greater control over your IT budget, putting fiscal flexibility to work for your business, even as your requirements change.

Pay to use

You'll be able to acquire the hardware you need, when you need it—while taking advantage of fixed, predictable, recurring payments. This way, you'll limit significant upfront cash outlays and better manage cash flow, so you can maximize the financing of your entire IT lifecycle—from acquisition to use to sustainable disposal.

Pay to own

You'll be able to own your Lenovo equipment outright via financing that offers regular, periodic payments. And because you're working with specialists devoted to financing Lenovo equipment, you'll eliminate the need to manage multiple vendors, making it easier to invest with clarity and confidence.

To see how you can strip friction out of technology financing, reach out to your local Lenovo representative or email lgfs@lenovo.com.