

Lenovo Device as a Service

Customization Your Customers Crave

Lenovo

What is DaaS?

Lenovo Device as a Service (DaaS) is a fully-managed procurement model with affordable monthly payments that combines hardware, services, and software into a single solution—so your customers can take back their time and focus on the jobs they love.

How is Lenovo DaaS Different?

- No significant up-front setup fees
- Provider-owned hardware that's refreshed according to the customer's schedule
- Customers are given the option to scale up or down without penalty
- All enterprise-facing services are included under one contract and with a single point of accountability
- You get 72% customer retention/renewal rate on DaaS purchases versus 23% for traditional buys

What's the Value for Customers?

Lenovo DaaS enables you to drive services-led conversations with your customers, while also helping them manage cash flow, which is essential in the current economic climate.

- Short Term Rental: 12-month rentals to assist short-term remote work needs
- Lenovo Asset Recovery Services: Customers can exchange their existing gear for purchase credit to acquire the right modern technology for today's environment

Collaborate with Microsoft

Microsoft is helping to meet businesses' needs for collaboration by making Teams and Office 365 E1 available—for **free**—for six months to customers that are not currently licensed for Teams. [Click here to learn more.](#)



Help Customers Adapt with a Work From Home Tech Bundle

Lenovo DaaS

SIMPLIFY

Lenovo Services + Software

- Premier Support
- Absolute Visibility
- Asset Disposition

Additional Software

- ThinkShield Sentinel One Core
- Absolute Self-Healing VPN (free in this work-from-home package until 8/31/2020)

ACCELERATE

Upgrade to Accelerate for \$7

- Custom BIOS Settings*
- Enhanced Asset tag*
- RTP Plus Recovery*
- RTP plus/Autopilot reg.*

*MOQ applies; requires CTO custom model.

US WORK-FROM-HOME BUNDLES (Non VPro)

Simplify Mainstream 14"



ThinkPad E14

20RA004YUS

ThinkVision T22v-10 Monitor
61BBMAR6US

ThinkPad USB-C Dock Gen 2
40AS0090US

ThinkPad Pro Wireless
Combo Kbd and Mouse
4X30H56796

From USD \$113

Simplify Premium 14"



ThinkPad T14

20S0002UUS

ThinkVision P24q-10 Monitor
61A5GAR3US

ThinkPad Thunderbolt 3
Essential Dock
40AV0135US

ThinkPad Pro US Wireless
Combo Kybd and Mouse
4X3T25785

From USD \$161

Simplify Premium Ultrathin



ThinkPad X1

20U9002QUS

ThinkVision P27u-10 Monitor
61CBGAR1US

ThinkSmart View
ZA690000US

ThinkPad Thunderbolt 3
Dock Gen2
40AN0135US

ThinkPad X1 Active Noise
Canc Headphones
4XD0U47635

From USD \$238

US WORK-FROM-HOME BUNDLES (VPro)

Simplify
Premium 14"



ThinkPad T14

20S00030US

ThinkVision T22v-10 Monitor
61BBMAR6US

ThinkPad USB-C Dock Gen 2
40AS0090US

ThinkPad Pro Wireless
Combo Kbd and Mouse
4X30H56796

From USD \$152

Simplify
Premium 14" Thin



ThinkPad T14s

20T0002FUS

ThinkVision P24q-10 Monitor
61A5GAR3US

ThinkPad Ultra Dock
40AJ0135US

Lenovo Pro Slim Wireless
Kybd and Mouse
4X3T25785

From USD \$189

Simplify
Premium Ultrathin



ThinkPad X1

20U90030US

ThinkVision P27u-10 Monitor
61CBGAR1US

ThinkSmart View
ZA690000US

ThinkPad Thunderbolt 3
Dock Gen2
40AN0135US

ThinkPad X1 Active Noise
Canc Headphones
4XD0U47635

From USD \$252

**Based on 12 monthly payments. Per user, per month. LFS financing t's and c's apply

Educate your customers on the advantages of Lenovo DaaS and our timely Work From Home Tech Bundles, today! Visit lenovopartnernetwork.com/us/daas to learn more.

Lenovo Device as a Service

LENOVO FINANCIAL SERVICES TERMS AND CONDITIONS

- LFS rates shown are for 12mo terms with Fair Market Value purchase option and do not include any applicable taxes, which will be billed in addition to the monthly payment.
- Rates are effective through July 31, 2020 for credit approval and Qualifying deals must fund by Aug 31, 2020.
- All rates and transactions are subject to LFS credit and documentation requirements, review and approval.
- Rates shown are based on \$25,000 spend. Rates vary by total spend and individual transactions can be supported from \$2,000 and up.
- Rates subject to change by LFS without notice approval.
- Promotion is available to U.S. and CA commercial customers only.