

Reimagine, define and shape the "Next Reality" for technology, business and society.

**Lenovo TruScale delivers your entire IT portfolio as a service.**

It's a procurement, deployment and management solution borne of the new world of work.

Here are the critical factors shaping the future of your IT solutions.



## The people

**54%**

of employees want to continue working from home.

**83%**

say it's the optimal way of working.

The world of hybrid working is driving demand for more flexibility, as well as customizable and scalable solutions.



**More than ever, work is what people do, not where they are.**

But IT has to work reliably and securely, wherever people are doing what they need to do.



## The technology

**72%**

of CIOs plan to maintain or increase the proportion of IT sourced to third parties.

**"IT no longer just supports corporate operations but is fully participating in business value delivery..."**

IT leaders don't want to manage devices, platforms, or infrastructure; they need to focus their teams' efforts on innovation.

**IT is now the driver and enabler of business innovation and growth.**

It's time to simplify budgeting, management and administration, liberating the IT team to deliver what the business needs.



## The answer

**Lenovo TruScale simplifies management and powers up IT from end-to-end**



### One vendor

Plan, procure, and run your entire infrastructure simply, with a single vendor through our global channel network.



### IT on demand

Technology for the modern workplace, scaling and continuously performing to deliver the performance you need.



### Constant ROI

No upfront capital costs for anything and a completely flexible, cloud-like consumption model, deployed behind the firewall.



### Secure by design

Lenovo's robust foundational security approach builds comprehensive protection across our product and services lifecycle.



### Absolute control

Real-time insights that help drive efficiency, with less time in the weeds and more time for the big picture.

Implement new solutions with cloud-like on-premises functionality, and flexible, pay-as-you-go service models, with the control and security of an on-premises solution.



## Lenovo TruScale

**Everything-as-a-Service, from the pocket, to the core, to the cloud.**

Get in touch to learn more about simple and predictable IT procurement and management, from a partner with global reach.