

LENOVO SERVICES  
PROGRAMS & TOOLS FOR CHANNEL

# SmartFind

One-Stop Shop for Services and Accessories

**BOOST YOUR SALES BY QUICKLY  
FINDING WHAT HARDWARE  
AND SERVICES WORK TOGETHER**

Efficiently matching products is a challenge that sales representatives encounter daily, and it leaves you less time to interact with your customers. We understood this need, and as your trusted business partner, we built **a tool that easily provides Services recommendations for Lenovo Hardware solutions in just a couple of clicks.**

**Smarter  
technology  
for all**

**Lenovo**



## SMARTFIND SIMPLIFIES THE SALES PROCESS AND HELPS YOU TO SELL MORE

We are committed to supporting our Channel Partners by providing you with the best resources to make your experience selling Lenovo solutions **easy, efficient** and **profitable**.

SmartFind is the fastest way to identify Lenovo **Services and Hardware compatibility**, providing all the pricing, part numbers and marketing materials you need to make a successful offer.



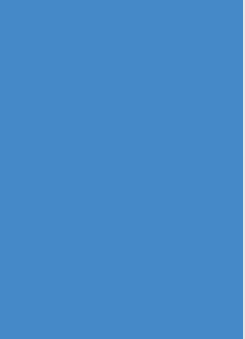
## BUILD PROFITABLE SOLUTIONS THAT ARE EASY TO SELL

- Enter a product name, machine type model, serial number or keyword offering.
- Receive “good, better and best” Services recommendations.
- Pick the best solution for your customer needs.
- Get list price, part numbers and marketing assets for compatible Services.



## SMARTFIND SAVES YOU TIME AND INCREASES YOUR REVENUES

- **Optimize your time** by quickly matching Hardware and Services part numbers, so you can focus on new sales.
- **Increase your revenues** by recommending solutions with a track record of conversion/closing.



We are constantly working to improve this tool in order to make your experience in working with Lenovo the best it can be. We look forward to learning how you interact with SmartFind and how we can help make it even easier.

Contact your Lenovo representative today and learn more about how **SmartFind** can add value to your business, or access:

<https://smartfind.lenovo.com>

### WWServices - EnaSmartFind - 050520 - Channel - LZ

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