

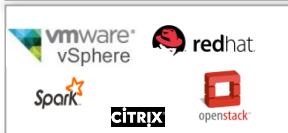
Workload Driven

Choose your workload(s) and select the supported software and hardware platform to fit your environment and chosen implementation

ISV



OS



IHV



IC Library



- Technical Specs
- Deployment Guides
- Technical Videos
- Reference Architectures
- Configuration Templates
- Technical Education

Use cases:

- VSAN Scalable Storage
- VDI Desktop Virtualization
- Database
- ROBO / Retail POS
- DR and Backup
- Systems Management
- Customer Specific Use Cases

Proof of Concept



Data Center Group (DCG)

INNOVATION CENTER (IC)

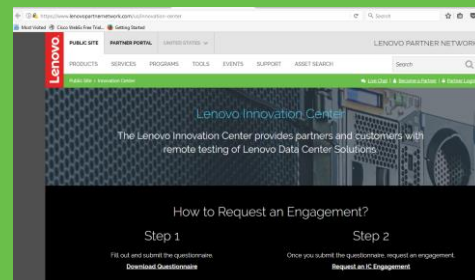
Innovate with your solution for:

- Hyper Converged Infrastructure (HCI)
- Software Defined Storage
- Traditional Storage
- VDI
- Systems Management
- Cloud – Private and Hybrid
- Big Data and Analytics
- Artificial Intelligence (AI)



Choice of Server Platforms
ThinkSystem, ThinkAgile,
ThinkServer, Flex System,
NeXtScale, High
Performance Computing

One link – Engage, Find Resources and Assets
www.LenovoPartnerNetwork.com/us/innovation-center



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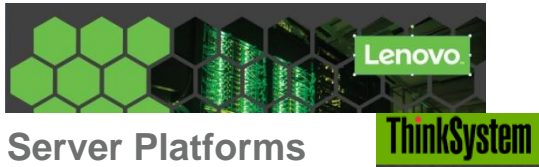
Booking Help?
Cheryl Wallace:
cwallace@lenovo.com



Need access to VisitOps?:
mrengan1@lenovo.com

Mission Statement

Excellence in establishing a best fit for technologies within our client's datacenter. The North America IC joins two other locations in Europe and China – all focused on datacenter solutions



Server Platforms
New >> ThinkSystem, ThinkAgile, NeXtScale, ThinkServer, Flex System, High Performance Computing



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Details

Standard Features Include

- Proof of Concept (PoC)
- Proof of Technology (PoT)
- Dynamic Demos
- Op. Sys. (VMware, MS, Red Hat, etc.)
- Network and/or Storage customization
- Servers with latest updates
- Client's hardware requirements

Networking

- Storage networks (Fibre, iSCSi)
- 24/7 VPN and Zone controls
- Quality of Service, bandwidth

Access and Security

Allow role based access - including administrator privileges (root)

Requests must include

- Client Name and Revenue Opportunity
- Request Type (PoC, PoT, Demo)
- Start Date; Duration
- Hardware platform and config.
- Workload and Success criteria
- OS/Hypervisor (Win, VMware...)

Detailed request form available

Data Center



Emulate your Environment

- Solution Design Assistance
- Verify Performance
- Test key Features

- Simple
- Easy
- Efficient

