

Consumer Goods  
China

# Yanghe Co., Ltd.

Supporting billion-dollar business operations with a platform purpose-built for running demanding SAP HANA workloads.

## Solution components

### Hardware

- Lenovo ThinkSystem SR950
- Lenovo ThinkSystem SR590

### Software

- SAP HANA

### Services

- Lenovo Design Services
- Lenovo Deployment Services – SAP HANA
- Lenovo On-site Services – Deployment
- Lenovo Training Services
- Lenovo Post Warranty Services

Yanghe Co., Ltd. owns two of China's leading liquor brands, Yanghe and Shuanggou, and achieved revenues of 10.52 billion (USD 1.6 billion) in the first quarter of 2021. In recent years, the company has used cutting-edge big data and IoT technologies to keep pace with fast-changing market conditions and consumer demands, and to stay ahead of competitors. To support its core ERP system and process data efficiently, Yanghe Co., Ltd. requires an advanced IT infrastructure. The company worked with Lenovo to deploy three Lenovo ThinkSystem SR950 servers—all-in-one SAP HANA appliances certified by SAP—and two Lenovo ThinkSystem SR590 backup servers. Lenovo also provided SAP HANA consulting and training services, ensuring a rapid, stable deployment. Lenovo operations, maintenance, and after-sales support have helped Yanghe Co., Ltd. reduce its total cost of ownership by over 30%, reduce its overall operations and maintenance costs by over 50%, and helped the company to seize market opportunities.



“We know that Lenovo is one of the largest SAP users in the world so, in addition to the Lenovo ThinkSystem SR950 all-in-one certified SAP HANA appliance, Lenovo also provides us with expert consulting and training services. This includes design, research, post-implementation, and maintenance services. With Lenovo's support, we can ensure that our SAP environment runs smoothly.”



Shi Xiubao,  
Chief of Operation and Maintenance  
Department, Yanghe Distillery

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