MONTES

Providing a seamless, efficient managed environment for customers with Azure Stack HCI.

Solution components
Hardware

- Lenovo ThinkAgile MX Appliance with Intel® Xeon® processor Scalable family
- Lenovo ThinkSystem NE2572 RackSwitches

Software

Microsoft Azure Stack

Services

Lenovo Enterprise Server Software Support
Hardware Installation Services
On-site services: Deployment
Lenovo Premier Support

Montes investigated and analyzed several different HCI strategies as potential solutions. It was important for them to find a solid proof and validated solution, with capabilities to serve as a platform for all their outsourcing customers. In the end Montes chose to invest in a Lenovo ThinkAgile MX for Microsoft Azure Stack HCI, enabling them to transition customers and still secure a fast and reliable process.

After implementing the new Azure Stack HCI solution Montes became aware of some important improvements:
- The predicted performance gain of 4-6 times came true in the actual solution and even exceeded in some areas.
- Managing the new platform turned out to be a lot easier than the previous setup. The time saved can now be used developing the business.
- Withdrawal of old hardware from production, which in service costs alone was about 10% of the new total solution cost for a single year.

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