

PREMIER SERVICE FOR LARGE ACCOUNTS

ONE-TO-ONE SERVICING

Our Premier Client services are tailored for the unique needs of large accounts. As a premier client, you will have a dedicated finance specialist who will manage your account through its life: from first invoice through asset return or purchase.

This specialist develops an in-depth understanding of your invoice and payment requirements. For you, this provides a high quality, easy and positive financing experience.

FULL SERVICE, FULL SATISFACTION

Your Premier Client specialist will ensure your satisfaction by:

- Managing all aspects of your account through a single point of contact
- Being knowledgeable about the intricacies of your account and handling your customer service inquiries
 - We even train a back-up specialist to understand your account should you call when your primary specialist is out of the office
 - Never again will you bounce from person to person having to re-explain your unique needs
- Ensuring your invoice contains the information you require on the invoice, such as cost center numbers for different asset placements
- Monitoring payment postings to ensure accuracy
- Explaining your end of lease options and coordinating asset returns
- Training you on the extensive account information available 24/7 through our QDS customer service web portal should you ever need answers during non-business hours

PERSONALIZED ATTENTION

With Premier Client, you receive the personalized attention and best-in-class service you expect and deserve. Take advantage of this unique servicing solution today!

Ask your Lenovo sales representative or your technology provider about using Lenovo Financial Services. Visit us at lenovo.com under "Services & Warranty."

Lenovo Financial Services
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Lenovo
Financial Services



WHO GETS THIS SERVICE?

We designed Premier Client to service accounts that typically feature:

- Financing in excess of \$250,000
- Multi-location or multi-unit installations
- Complex lease/finance structures
- Equipment added over a period of months or years
- Equipment returns staggered over months or years

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WHO DO.™