

SELLING LENOVO SERVICES IS EASY MONEY FOR YOU.

Lenovo® Services give your customers peace of mind and give you more opportunities for revenue. You can rely on Lenovo's scale and established service infrastructure to minimize your risk, maximize your margins and eliminate any investment on your part.



TOP SERVICES OFFERED

Warranty Extensions and Upgrades

Warranty Extensions give your customers flexibility to extend the base warranty term to match their usage period. Warranty Upgrades give your customers access to higher levels of service and response such as on-site or next business day service.

Ideal for those who:

- Plan to keep their PC longer than the base warranty term
- Have high PC dependency
- Need to accurately budget for PC expenses
- Require on-site response

Accidental Damage Protection

For repairs* not covered under warranty, Lenovo recommends Lenovo CareSM Protection and ThinkPad® Protection to cover damage due to electrical surge, liquid spills or LCD damage caused by drops or falls.

Ideal for those who:

- Travel frequently or work remotely from home
- Need to protect the value of their system
- Have high PC dependency
- Have limited budgets for PC repairs

Lenovo Online Backup

For customers who don't have a consistent, reliable data backup method, you can offer Lenovo Online Backup*—an affordable and secure off-site storage solution for data, photo and music files.

Questions you need to ask your customers before selling Online Backup:

- Can you recover your files in the event of a system crash?
- Do you have a method for data backup?
- Is your PC at risk of loss, theft or damage?
- How valuable is securing data to you and your business?

Lenovo Services – An Overview

Services	Lenovo Care		ThinkPlus™ Services		
	IdeaPad™ S10e	Lenovo G530	ThinkPad SL500	ThinkPad R500	ThinkCentre® A58
Warranty Extension	\$129 (1-3yr) 55Y3557	\$59 (1-3yr) 55Y2507	\$219 (1-3yr) 41C9168	\$119 (3yr OS) 41C9176	\$69 (1-3yr) 41C9188
Accidental Damage Protection	\$69 (1yr) 55Y3559	\$39 (1yr) 55Y2511	\$89 (1yr) 40Y9213	\$169 (3yr) 41C9340	
Online Backup	\$25 (10GB) 51J0794	\$49 (25GB) 51J0802	\$49 (25GB) 51J0802	\$69 (50GB) 45K5849	\$69 (50GB) 45K5849
Secure Business Bundle (Warranty, ADP, Online Backup)			\$129 (1yr) 45K2130	\$349 (3yr) 45K5893	\$97 (3yr OS) 45J9087
Priority Advanced Level Support			\$29 (1yr Depot) 55Y3609	\$55 (3yr Depot) 45J9098	\$97 (3yr OS) 45J9087

www.lenovo.com/services

*Unlimited repairs up to the cost of the machine.



Ideas From ThinkPlus™ Services
Award-winning Support
Security and Protection
Asset Recovery Service
Managed Deployments

lenovo®
NEW WORLD. NEW THINKING.™